

## **MASTER GEMP: A GENERAL PERSPECTIVE**

Master in **Business Law and Public Manager** (Italian acronym: **GEMP**), organized by the Law Department of University of Pisa since 2003, reached now its twelfth edition.

GEMP Master trains business law experts with a solid technique, capable of facing challenges of legal advice for the public and private entities operating in the market.

In particular, the business law expert is a professional who provides legal assistance in all areas of law involving the enterprises life, public or private, from a contract, corporate, fiscal, financial and international commercial point of view, according to rules provided by the law.

Indeed, the professional helps and advices business men, becoming a strategic support: therefore, in addition to a solid legal expertise, it is necessary having a good preparation in the economic field and a knowledge of the industrial sectors in which clients operate.

The Master diploma has a legal value, recognized in Italy and abroad (L. n. 127/97 e Decree n. 509/99). The registration provides the acknowledgement of European Credits Transfer and Accumulation System (ECTS), useful, at a later stage, for the achievement of a Master degree (second level Italian degree). Furthermore, the Master attendance provides 24 Credits to lawyers, recognised in the refresher training program.

At the end of the Master and upon specific request, it will be granted the diploma supplement (for more info: <http://www.unipi.it/media/k2/attachments/supplement.pdf>).

For the academic year 2014-2015, Master lessons started on 16<sup>th</sup> of January 2015 and are going to end on 24<sup>th</sup> of October 2015; next year, a. y. 2015-2016, lessons will start on 15<sup>th</sup> January 2016 and will end on 22<sup>th</sup> of October 2016. The total amount of hours is 258 and compulsory attendance is provided for the 70% of hours.

## **ADMISSION REQUIREMENTS**

To be admitted to GEMP Master, candidate is required to have a Degree (3 or 5 years Italian university course) of any specialisation, or foreign diploma recognized under Italian system. Candidates will be selected on the basis of the curriculum vitae attached to the application form.

## **APPLICATION DEADLINE**

The announcement of selection for the academic year 2015-2016 will be published on-line within July 2015 and the application deadline will be on 30th of November 2015.

GEMP Master seats in Pisa, one of the most important Italian cities for cultural heritage, well connected to the main services and with a wide cultural offering specifically addressed to students.

## **CONTACTS**

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## **WHY CHOOSE US?**

GEMP MASTER program is designed and proposed with a double purpose: as tool of knowledge for new graduates and as in-depth analysis for students already involved in the professional world.

All modules are organised with an appropriate alternation between technical introduction (which is not the same of “theoretical”) and practical cases, illustrated with slides and other useful lecture notes. This method allows candidates to realize the link connecting Master courses to a dynamic working environment.

Indeed, successful corporate lawyer are required to have not only excellent technical skills, but also management talents.

Despite in Italy the profession of corporate lawyer is not specifically regulated, they represent a significant part in the national legal community.

Indeed, companies, which have a cooperation agreement with GEMP Master, appreciate the organization of an educational path strongly inspired to the practical implementation of juridical studies.

These Partners represent prestigious multinational and national corporations, which join our action, sharing the organization and the subjects of the courses (see the paragraph “Internship” shown below).

Master courses supply juridical and business knowledge with the aim of a professionalizing training, directly targeted to a qualified entry into the world of work.

It has to be mentioned that GEMP Master isn’t sector-based, so dedicated to operators of a specific market field or of a particular type of corporations; on the contrary, it is addressed to

operators of any kind of companies or sector of the market, offering an inter-disciplinary know-how.

## **ORGANIZATION**

### **Director of Master's Program:**

Prof. Michela Passalacqua

### **Council of Master's Program:**

Master Council consists of seven professors of University of Pisa:

Prof. Antonio Marcello Calamia  
Prof. Francesca Giardina  
Prof. Oronzo Mazzotta  
Prof. Michela Passalacqua  
Prof. Andrea Pertici  
Prof. Roberto Romboli  
Prof. Maria Angela Zumpano

### **Academic staff, responsible for providing courses:**

- Pasqualino Albi, associate professor of Labour Law, Law Department, University of Pisa, lawyer in Pisa;
- Amal Awwad Abu, senior researcher of Commercial Law, Law Department, University of Pisa, lawyer at ADM Law & Tax Law firm, Pisa;
- Cristiano Artizzu, Official at Italian Regulatory Authority for Electricity Gas and Water, Milano;
- Antonio Avino Murgia, lawyer in Cagliari;
- Viviana Barletta, PhD in Public law and Economics, University of Pisa;
- Ilaria Belli, PhD in Juridical Sciences, University of Pisa;
- Enrico Bonadio, Lecturer in Law at The City Law School City University of London;
- Antonio Marcello Calamia, full professor in International and EU Law, Law Department, University of Pisa, lawyer in Pisa, senior partner at C-Lex law firm, Milano;
- Pierluigi De Biasi, lawyer at Gattai, Minoli & Partners law firm, Milano;
- Alfredo De Girolamo, President of Confservizi Cispel Toscana, Firenze;
- Iacopo Destri, partner at C-Lex law firm, Milano;
- Marcello Di Filippo, associate professor in International Law, Political Sciences Department, University of Pisa;
- Gianluca Faella, partner at Cleary Gottlieb Steen & Hamilton LLP law firm, Roma, professor at LUISS Guido Carli University, Roma;
- Fabiola Fontana, Phd in Labour Law, University of Pisa;

- Arianna Fornari, lawyer at A. M. Calamia law firm, Pisa
- Claudio Galtieri, President of Jurisdictional Section of Court of Account (*Italian Corte dei Conti*), Lombardia;
- Francesca Giardina, full professor in Private Law, Law Department, University of Pisa;
- Valentina Giomi, associate professor of Administrative Law, Law Department, University of Pisa;
- Ilaria Kutufà, researcher of Commercial Law, Law Department, University of Pisa, lawyer at Mazzoni & Jeri law firm, Pisa;
- Simone Lazzini, associate professor of Business Economics, Economics and Management Department, University of Pisa;
- Alberto Leidi, Head of Banking & Contract Division of Legal Department UBI BANK, Bergamo;
- Antonio Longo, professor on contract, University of Tuscia, Viterbo, founding member and manager of LexLon law firm, Roma, before manager at Isvap;
- Benedetta Lubrano, senior researcher of Administrative Law, University of International Studies, Roma, Lubrano & Partners law firm, Roma;
- Davide Maresca, PhD in philosophy, European transport law, University of Genova, Maresca & Partners Law firm, Genova;
- Simone Marinai, associate professor in International and EU Law, Law Department, University of Pisa;
- Alessio Martelloni, Legal counselling and disputes office at Banca Popolare di Vicenza, PhD in law and economics, finance and trial in a matter of tax law, University of Pisa;
- Adriano Martini, associate professor of Criminal Law, Law Department, University of Pisa, Martini Law office, Massa;
- Oronzo Mazzotta, full professor of Labour Law, Law Department, University of Pisa, Oronzo Mazzotta law firm, Pisa;
- Gaetana Morgante, associate professor in Criminal Law, Scuola Superiore S. Anna, Pisa;
- Andrea Mozzati, Mozzati & Partners law firm, Genova;
- Luigi Piergiuseppe Murciano, Giovannini & Partner law firm, Pisa, PhD in law and economics, finance and trial in a matter of tax law, University of Pisa;
- Matteo Paroli, high manager at State port property administration, assets and works at Port Authority of Livorno;
- Michela Passalacqua, associate professor of Law and Economics, Law Department, University of Pisa, Maggiari&Passalacqua law firm, La Spezia;
- Enza Pellecchia, associate professor of Private law, Law Department, University of Pisa;
- Andrea Pertici, full professor of Constitutional Law, Law Department, University of Pisa;

- Andrea Poddighe, researcher in tax law, Economics Faculty, University of Cagliari, tax advisor;
- Elisa Pucciarelli, PhD in Law and Economics at University of Pisa, official at *Azienda USL 6 Livorno*, General Affairs Department and Secretary;
- Barbara Jean Steadman, C-Lex law firm, Milano;
- Elisabetta Tarquini, Judge of Labour Law, Court of Pisa;
- Giangaspere Toma, Colonel of Guardia di Finanza;

## **EDUCATIONAL PROGRAM**

GEMP Master courses feature the following teaching methods:

- Frontal lectures;
- Lessons focusing on the active participation of students;
- Analysis of complex and significant real cases, with the help of the teacher;
- Practice exercises;
- Participation of managers and corporate executives.

GEMP Master courses take place from January to November and are structured in three parts:

- **Educational period:** (since January to October, except August) with lectures of university professors, managers, business advisors, other professionals (attorneys, notaries,...);
- **Practical period:** it focuses on a project work aimed to apply learned professional skills. At the end of the courses (end of October/November), there is an exam with public discussion of the developed project work in order to obtain the Master diploma.
- **Outdoor training:** during courses, some visits to corporate offices are planned; they give an important opportunity to make a "guided tour" in business realities of different sizes and types, as well as to experience directly in the company the knowledge learned in the classroom.

## **TEACHING MODULE 2015-2016**

### **A) Module of Administrative Law, 30 hours, 5 ECTS**

- Principles of Economic Administrative law: licences, public concessions, simplifications, "SCIA", public sectors and services conference, 8 hours, 8 ECTS; A. Pertici: full professor of Constitutional Law, IUS/08, at Law

Department and V. Giomi, associate professor of Administrative Law, IUS/10, at Law Department;

- Public tender practical law (Analysis of public tender offer procedure by studying practical cases law), 8 hours, 8 ECTS, B. Lubrano, Senior Researcher of Administrative Law, IUS/10, at University of International Studies of Roma;
- City planning practical law, 8 hours, 8 ECTS, V. Giomi, associate professor of Administrative Law, IUS/10, at Law Department, University of Pisa;
- Public spending procedures and rules of public accountancy, 6 hours, 6 ECTS; S. Lazzini, associate professor of Business Economics, SECS-P/07, at Department of Economy and Management;

**B) Module of writing methods (administrative and private law), 30 hours, 5 ECTS**

- Writing methods addressed to administrative deeds and further legal measures, 8 hours, 8 ECTS, E. Pucciarelli, PhD in Law and Economics at University of Pisa, official at Azienda USL n. 6 of Livorno (local public health agency), General Affairs Department and Secretary;
- Writing methods addressed to public tender notices, 8 hours, 8 ECTS, Antonio Avino Murgia, lawyer in Cagliari;
- Writing methods addressed to contracts; 6 hours, 6 ECTS, M. Paroli, high manager at State port property administration, assets and works at Port Authority of Livorno;
- Writing methods addressed to international and EU contracts, 8 hours, 8 ECTS, I. Destri, Partner at C-Lex law firm and Barbara Jean Steadman, legal advisor to C-Lex law firm, Milano.

**C) Module of contract law, 30 hours, 5 ECTS**

- Introduction to contract law. Contracts with public administration and the applicability of principles and rules according to private law, 2 hours, ? ECTS, F. Giardina, full professor of private law, IUS/01, at Department of Law, University of Pisa;

- Procedures aimed to show the own consent, so accepting contracts with public administration, 6 hours, F. Giardina, full professor of private law, IUS/01 at Department of Law, University of Pisa;
- Types of contracts with public administration: framework of private law, 6 hours, 6 ECTS; F. Giardina, full professor of private law, IUS/01 at Department of Law, University of Pisa;
- Contract law in banks and insurances sector and contracts not regulates under the law, 8 hours (2 of practice exercise), 8 ECTS, Alberto Leidi , at A. Leidi Head of Banking & Contract Division of Legal Department UBI BANCA;
- The deep debt load condition: how a personal problem becomes a social issue? 8 hour, 8 ECTS, E. Pellecchia, associate professor of private law, IUS/01, at Department of law, University of Pisa;

**D) Module of business law, 42 hours, 7 ECTS**

- The company administration, 8 hours, 8 ECTS, A. Abu Awwad *Senior* researcher of Commercial law, IUS/04, at Law Department, University of Pisa, lawyer at ADM law firm;
- Business law and companies social accountability, 8 hours, 8 ECTS, I. Kutufà, researcher of Commercial law, IUS/04, at Department of law of University of Pisa, lawyer at Mazzoni & Jeri law firm.
- Companies crisis management: strategies and rules. 6 hours, 6 ECTS, I. Belli, PhD in Juridical Sciences, University of Pisa and lawyer;
- Companies tax law - General framework: 8 hours, 8 ECTS, A. Poddighe, researcher in tax law at Economics faculty of University of Cagliari, tax advisor at Giorgi & Partners;
- Companies tax law – Special framework: violations and sanctions under tax law, 8 hours, 8 ECTS, L.P. Murciano, partner at Giovannini & Partners law firm, Pisa, PhD in law and economics, finance and trial in a matter of tax law, University of Pisa;
- Criminal law in Economic matter between functional empowerment and administrative accountability of juridical subject according to Italian Legislative Decree n. 231/2001, 4 hours, 4 ECTS, Adriano Martini, associate professor of Criminal Law, Law Department, University of Pisa, lawyer in Massa;

**E) Module of Public Law and Economics, 42 hours, 7 ECTS**

- Public regulation and guarantees of competition in the market, 8 hours, 8 ECTS, Gianluca Faella, Partner at Cleary Gottlieb Steen & Hamilton LLP law firm, Roma, professor at LUISS Guido Carli University, Roma;
- Public restrictions and regulation of productive activities, 8 hours, 8 ECTS, Andrea Pericu, associate professor of Law and Economics, *University of Genova, Bettini Formigaro Pericu Law firm, Genova – Milano*;
- Public services regulations: 8 hours, 8 ECTS, M. Passalacqua associate professor of Law and Economics, *IUS/05*, Law Department, University of Pisa;
- The company in charge of local public services, 10 hours, 10 ECTS, A. De Girolamo, President of Confservizi Cispel Toscana Firenze and C. Galtieri, President of Jurisdictional Section of Court of Account (*Italian Corte dei Conti*), Lombardia;
- General perspective of aids granted by States, subsidies and economic aid to companies, 8 hours, 8 ECTS, A. Pertici, full professor of Constitutional Law, *IUS/08*, Law Department, University of Pisa and P. Bonfanti, tax advisor, Pisa;

**F) Private finance: policy, law & business, 24 hours, 4 ECTS**

- Rules about financial and banking brokerage, 8 hours, 8 ECTS, A. Martelloni; Legal counselling and disputes office at Banca Popolare di Vicenza, PhD in law and economics, finance and trial in a matter of tax law, University of Pisa;
- Rules about financial markets and financial tools proposal; 10 ECTS, P. De Biasi, *Gattai, Minoli & Partners law firm*;
- Banking transparency and offer of banking and financial products, 8 hours, 8 ECTS, A. Martelloni, Legal counselling and disputes office at Banca Popolare di Vicenza;
- Regulation of insurance companies: 5 hours, 5 ECTS, A. Longo, professor on contract, University of Tuscia, Viterbo, founding member and manager of LexLon law firm, Roma, before manager at Isvap;

**G) International and European Law, hours 30, 5 ECTS**



- Regulations about trade inside EU market, 8 hours, 8 ECTS, M. Di Filippo, associate professor in International Law, IUS 13, Political Sciences Department, University of Pisa;
- European law and regulation of competition, 6 hours, 6 ECTS, A. Fornari, *Calamia law firm Pisa*
- International contract law, 8 hours, 8 ECTS, A.M. Calamia, full professor in International and EU Law, Law Department, University of Pisa, lawyer in Pisa and Senior Partner at C-Lex law firm, Milano;
- Brands and patents in European Single Market, 8 hours, 8 ECTS, E. Bonadio *Lecturer in Law at The City Law School City University London.*

#### **H) Module of Labour Law 30 hours, 5 ECTS**

- The new challenges of labour rights and trade unions, 8 hours, 8 ECTS, O. Mazzotta, full professor of Labour Law, Law Department, University of Pisa, senior partner at Mazzotta law firm, Pisa; P. Albi, Associate Professor of Labour Law, Law Department, University of Pisa, Albi Law office, Pisa;
- Flexible job, not-dependent job, 8 hours, 8 ECTS, P. Albi, Associate Professor of Labour Law, Law Department, University of Pisa, Albi Law office, Pisa;
- The layoffs regulation, 8 hours, 8 ECTS, E. Tarquini, Judge of Labour Law, Court of Pisa;
- Regulations about management systems of occupational safety and health, 6 hours, 6 ECTS, F. Fontana, PhD in Labour Law, *University of di Pisa*;

**Hours total amount: 258; 43 ECTS**

#### **Lessons timetable**

258 hours per year compose GEMP Master programme and next year it will start on 15th of January 2016 and it will end on 22th October 2016 – except August -

Lessons – 8 hours per week- will take place on Friday, since 16.30 to 19.00 and on Saturday, since 09.00 to 13.00 at University of Pisa facilities.

GEMP Master totally grants 70 ECTS. Maximum 12 ECTS granted with the Master degree could be recognised in order to obtain university up-level degree.

GEMP Master time-table for the academic year 2014/2015 and for the academic year 2015/2016 is available at <http://mastergemp.jus.unipi.it/programma/calendario-lezioni/>

## **INTERNSHIPS**

The internship – or business placement – represents an important, formative and professional opportunity: indeed, GEMP Master offers internship at prestigious partners, privates and public; for the complete list, see <http://mastergemp.jus.unipi.it/partner/>.

Partners are present on all national territory and they have been selected considering the professionalism of their educational project and the actual possibility for Master students to find a work placement.

This kind of experience has a high practical value, representing the moment of application of skills learned during lectures and seminars, so the first and real approach to a real job: usually the internship is full-time, even if different and special agreements with Partners are possible. Despite the internship is available for each Master student, it is not compulsory and its attendance is a student's choice.

The internship takes 3 months at least. The attendance period is variable, considering the availability of Partners. Usually, internships occur after the final exam, so at the end of lessons; anyway, many students prefer to attend internships during courses and this is allowed. Partners and student together will establish the internship time schedule (start and end point, part time or full time programme).

GEMP Master offers the insurance coverage according to the law and the administrative and juridical assistance necessary to allow the implementation of the internship.

Stages are available also with private and public subjects different from the actual partnerships. Tutor and Master student may set new internships agreements, after one or more orientation meetings.

Master GEMP does not cover any fees for transports, room and board related to the internship attendance, excepted for other bonus or refunds or other facilities granted by external partners or sponsors.

## **PROFILES DATABASE**

At the end of the educational path, Master GEMP considers the following professional development of students more than relevant, especially to give continuity to such experience and to contribute to a job placements.

All participants' profiles are inserted in a specific Database and they are continuously updated.

The Profiles Database represents a very important tool of connection with the world of work: indeed, our Partners and other privates and public institutions which are use to cooperate with Law Department of Pisa are interested to high qualified jurists with GEMP Master diploma, taking them into account for job recruitments and vacancies.

## **GEMP MASTER APPLICATION**

Application deadline is on 10<sup>th</sup> of January 2016 and the follow documents are required:

- 1) GEMP Master enrolment completed with a duty stamp of 16,00 euros and a passport photo (Inscription form);
- 2) Copy of payment receipt of the first payment of 1.200,00 euros for the a.y. 2015/2016; payment can be done using the personal printable MAV in "Tax" section of your homepage at the portal "Alice" ([studenti.unipi.it](http://studenti.unipi.it)). To have granted access fill the form with valid access credentials;
- 3) Copy of a valid ID document.

Documentation of registration has to be received until 10<sup>th</sup> of January 2016 with one of the follow delivery systems:

- Delivery by hands to Settore Laureandi, Master -: Largo Bruno Pontecorvo n.3 – Complesso ex Marzotto – Building D – Pisa. Opening times: Monday and Friday 9.00 -11.00, Wednesday 10.00-12.00. To set an appointment only on Tuesday and Thursday it is needed a reservation, to be made at: <http://sportellovirtuale.unipi.it/>
- - Mail delivery, only with registered mail, to be addressed to: University of Pisa - Settore Laureati, Master – Largo Bruno Pontecorvo n.3 – Complesso ex Marzotto – Edificio D – 56127 Pisa, with the object written in the package ***Iscrizione master di I livello in "Giurista dell'economia e manager pubblico"***.

## **REGISTRATION FEES**

The total amount of registration fees to the Master in Economic Jurist and Public Manager (GEMP) First Level is 3.000,00 euros, as follows:

First payment: € 1.200,00, within January 2016;

Second payment: € 600,00 within March 2016;

Third payment: € 600,00 within May 2016;

Fourth payment: € 600,00 within 2016.

All payments should be done as above-written.

### **SPECIAL TERMS OF REGISTRATION FEES**

The total amount of GEMP Master has been fixed at 3.000,00 euros, less than the half price of similar Master courses.

Nether less, special terms of registration fees have been provided since 2011: there are four scholarships for the payment of registration fees, of the amount of 1.200,00 euros for each (equal of the amount of third and fourth payment),

The aforementioned scholarships are provided to the first four classified in a merit rankings, which considers curricula and qualifications of each candidate. Also candidate's financial condition will be take in account and estimated by the ISEE Certificate (*Indicatore della Situazione Economica Equivalente*); candidate have to attach the ISEE Certificate to the curriculum vitae only for the award of scholarships. In case equal evaluation, scholarships will be given to the youngest candidate.

In addition to full or partial reimbursements of the costs of enrolment, candidates can benefit of the vouchers offered by Provinces and Regions in the context of "Measure C3" or other measures.

### **Magnetic Stripe Card**

The magnetic stripe card to use services provided by *Azienda DSU of Regione Toscana* may be required following the instructions at the web- page:

<http://www.unipi.it/index.php/iscrizioni-e-segreterie/itemlist/category/231-libretto-e-tessera-magnetica>.

### **Insurance coverage**

University insures GEMP Master students with an insurance policy against accidents and civil liability.

For further details about insurance policies, see the web page:

<http://www.unipi.it/index.php/amministrazione/item/4128-polizza-infortuni-a-favore-degli-studenti-e-dei-dipendenti><http://www.unipi.it/index.php/amministrazione/item/4123-polizza-di-responsabilità-civile-generale>.